Email: blairpratt11@gmail.com Phone: +66 92 769 4874

CAREER PROFILE

An experienced professional with a comprehensive understanding of all aspects of golf course management, including maintenance, construction and operations. Equally proficient at managing large-scale, complex projects and creating, implementing and managing budgets, schedules and resources. Accustomed to maintaining and coordinating the personnel and financial resources required to care for the turf, grass, landscaped and clubhouse operations of the golf course and club. Also experienced in the construction of golf courses and in possession of the skillset needed for planning, implementing and managing golf course construction and renovation projects.

KEY SKILLS AND STRENGTHS

Professional/Management: Comprehensive knowledge of golf club operations

Creating, implementing and managing budgets and capital expenditure

Ability to evaluate and anticipate personnel, equipment, and material requirements

All aspects of project management Detail oriented and well-organized

Results-driven

Communication: Recruitment

Staff supervision

Ability to build and maintain strong relationships

Strong interpersonal skills that facilitate the effective management of personnel of

varying cultures and personalities Developing and delivering training Evaluating and motivating personnel

IT/Technical: Microsoft Office suite

CAREER HISTORY

2018 - Present: *Agronomist Consultant*

- Providing turfgrass maintenance consultancy for golf courses and sports fields
- Developing weekly, monthly and yearly maintenance programs for all courses
- Develop tailored fertilizer and pesticide programs for individual courses and sports fields
- Produce golf course audit for entire golf course maintenance department (maintenance compound, golf course machinery & equipment, irrigation system and pump station)
- Developing SOP's and job descriptions in combination with on-site training
- Acting as the point of contact and coordinator for all technical issues
- Liaising with golf club management team regarding all matters in relation to the maintenance practices on the golf course
- Undertaking on-site surveys to determine solutions to various issues
- Monthly reports

07/2017 - 02/2018: Mimosa Golf Club | Senior Director of Golf Operations

- Managing golf club operations and the golf course maintenance department of a 36-hole facility
- Developed and implemented golf operations policies and procedures to ensure proper hiring, training, supervision and personal development was conducted
- Overseeing and managing the Director of Golf, Golf Course Superintendent and all golf operations employees
- Organizing and chairing regular employee meetings focused on customer expectations, operations, revenue, cost control and continuous improvement

- Developed and established a Sales & Marketing team to create initiatives, including promotional materials, yield management, golf packages and outside events
- Engaging with members to develop a professional relationship conducive to ensuring all issues were dealt with in an appropriate and timely manner

01/2016 - 01/2017: Vattanac Golf Resort | Project Manager (Construction and Grow-in)

- Managed the construction of both golf course and clubhouse facilities
- Established and implemented construction schedules and timelines
- Corresponded directly with the Course Architect regarding design changes and issues
- Constant monitoring and reporting on the progress of the project to the GM and owners
- Sourced, established and trained a team to manage the maintenance of the course
- Managed the procurement of the new machinery fleet for 36-holes

06/2013 - 12/2014: Laguna Phuket Golf Club | *Project Manager/Area Asia Superintendent (Golf Course Rebuild)*

- Cost engineered (USD 2 million) budget to ensure a complete golf course rebuild was achievable
- Corresponded with the Golf Course Architect to implement golf course design and review design changes as necessary
- Sourcing, training and managing a staff of 80+ local day labor to carry out a suite of golf-specific tasks, including drainage installation and building of greens, tees and bunkers
- Managed contractors of irrigation installation and cart path construction
- Oversaw the complete rebuild of 18 holes and practice facility (within an 18-month timeline)
- Won the Best Renovated Course Award at the 2015 Asia Pacific Golf Awards

03/2010 - 12/2012: Laguna Langco Golf Club| Owners Rep & Area Asia Superintendent

- One-week monthly site visits over a 3-year period
- Involved in the selection process of the Gold Course Architect and Construction Management Contractor
- Played a key roll in the environmental planning, geophysical survey, hydrological exercise and implementation (as well as the IEE permit process)
- Responsible for the selection of turf grass species
- Successfully negotiated with suppliers of the irrigation system, pump station and machinery fleet
- Assumed responsibility for the recruitment of the in-house construction team to finish the project once the construction management contract expired
- Won Best New Golf Course at the 2013 Asia Pacific Golf Awards

06/2005 - 06/2015: Laguna Phuket Golf Club | *Area Asia Superintendent*

- Management provision of the Golf Course Maintenance and Landscape department
- Formulated and implemented an annual departmental budget for employee salary and benefits, pesticides, fertilizers, fuels and oils, machinery maintenance and repair
- Formulated an annual capital expenditure budget for golf course upgrades and the replacement of aging machinery
- Provided level 1 & 2 employees with extensive training in all facets of golf course maintenance procedures with yearly documentary performance evaluations

EDUCATION

- **4-year apprenticeship**, Sanctuary Cove Resort, Gold Coast (Pines Course) | 1991-1995
- Certificate in Horticulture (Turf), Grovely Campus, TAFE Queensland, Brisbane, Queensland, Australia

REFERENCES (excellent references available upon request)